

Welcome to the Christmas 2017 edition of the KPMG New Zealand Alumni E-comm.

See below for some of our latest news, publications and events which we hope will be of interest to you:

- Me, My Life, My Wallet. KPMG International's ground-breaking Customer Insights program identifies the complex drivers of choice that open and close the customer wallet. This global publication details insights on how the seismic influences of continued technological disruption, erratic socio-political and economic shifts, and enhanced mobility are upending fundamental beliefs around what drives consumer behaviour. Click here to view the report.
- A taste of export. KPMG held our Accelerating Export event in November. Our panellists Willi Sun, Laszlo Peter, Nathan Farmer and Simon Hunter shared their experiences and perspectives on what it takes to get export ready and fully realise the potential and performance in key overseas markets. Click here to see the videos of our panellists discussing key messages from the event.
- Mergers & Acquisitions Predictor. KPMG's latest M&A Predictor introduces a sector focus, highlighting emerging trends across five sectors (F&B, healthcare, construction, financial services, telecommunications and media) that are impacting the M&A market. Click here for the full report.
- KPMG Global PropTech Survey 2017. As the fourth industrial revolution continues to blur the lines between the built and digital worlds, we are seeing a significant transformation in the property sector. New technologies, emerging businesses and alternative solutions are entering the mainstream. While there is no one-size-fits-all strategy to respond to these changes in the industry, property organisations need to develop, implement and integrate a clear digital strategy if they are to stay ahead of the game in today's rapidly changing environment. For more information, download our report: Bridging the gap How the real estate sector can engage with PropTech.
- General Insurance Update 2017. Major forces and international trends are shaping the Kiwi insurance industry. The way everyday New Zealanders will buy, manage, and use insurance could become dramatically different. "Disruption is the new normal" says KPMG's Steven Graham in KPMG's General Insurance Update 2017. The competitive landscape is changing, and traditional insurance models and products are evolving in response. Innovation should be looked at as both a threat and an opportunity in the industry. So how fast can existing players react and change their own business models?
 Click here to view the full report.
- KPMG New Zealand scores 9/10 in the BACS Social Index for 2017. Last month in Wellington, BACS (Business & Community Shares) announced their 2nd annual Social Index results acknowledging organisations that are doing great things in their communities. Countdown became the first organisation to get a 10/10 and KPMG, alongside ANZ and the Warehouse received 9/10 (up from 8/10 last year). Click here to read more about BACS.
- Christmas Giving. This Christmas, we continued a great KPMG tradition and helped to give kids at Edmund Hillary School a special Christmas treat by buying each child an individual gift. We put on our Santa hats and spent a morning at Edmund Hillary School in Auckland distributing the presents to the kids and also awarding an annual scholarship sponsored by KPMG to a very deserving young man.



- All set for the new IFRS standards? Check out our updated IFRS app to get mobile alerts when new content is available. Download today! Apple App Store or the Android app on Google play.
- TaxMail. In this issue The Taxation Bill has been introduced. The inevitable BEPS changes are close to the final stages of implementation. To find out more on how this impacts you, click here.
- Reporting News. In this issue the FMA urges FMC reporting entities to engage on new accounting standards. We also provide detailed guidance on lease payments and standards for IFRS 16. To find out more, click here.

We value your connection with us and invite you to visit our Alumni website periodically to stay abreast of all the latest news and happenings at KPMG New Zealand. Please reach out to us if you would like additional information regarding any of the above topics.

Wishing you a very Merry Christmas and Happy Holidays from KPMG. We hope you all enjoy the Holiday and we will see you in the New Year!



Aaron Woolsey KPMG NZ Alumni Partner

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