



KPMG IN THE DUTCH CARIBBEAN AND SURINAME

ADVISORY SERVICES

Change Management
Financial Reporting
Outsourcing
Recruitment
Project Risk Assessment and
Operation Due Diligence
Business Modelin
Business Pr
Enterprise Management
Project

A fresh perspective on client issues

Business is tough. There's a minefield of regulations to tackle; constant cost pressures and increased competition from both home and abroad to consider – as well as your organization's own growth agenda. Being flexible, dynamic and ready to respond are modern-day conditions of business success.



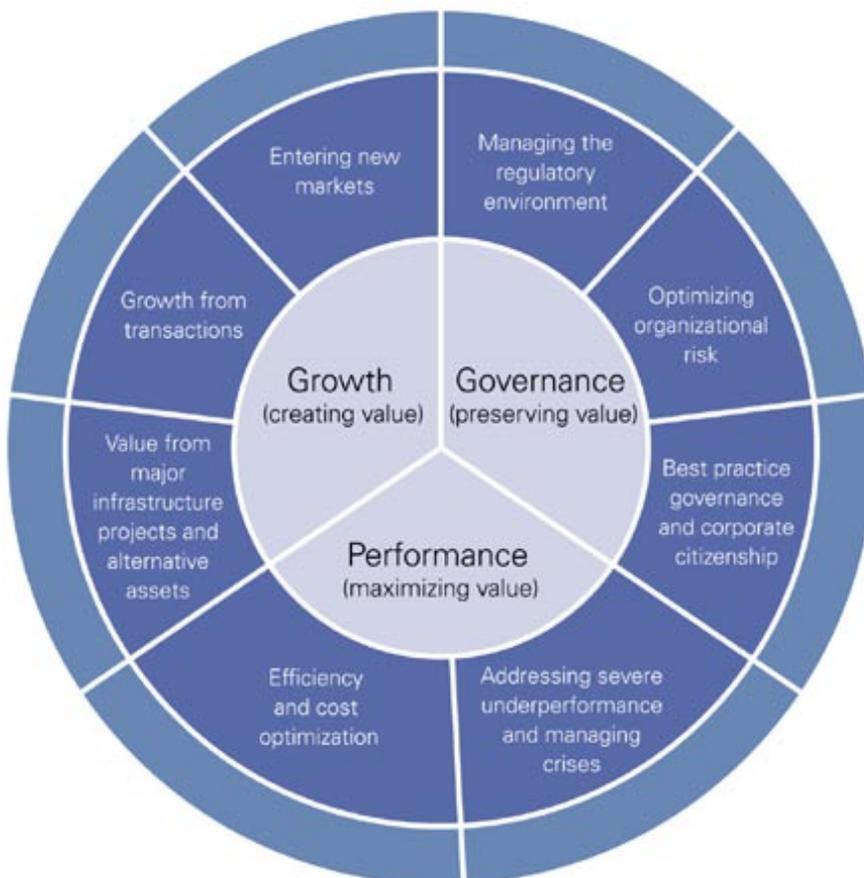
At KPMG, we've invested years into helping organizations cope in the bad times, succeed in the good times and do what they need to do (and more) the rest of the time. When we visit client businesses, we're not just looking at isolated issues but at the whole picture to see how we can deliver the best all-round growth, governance and performance strategies. We want our clients to be successful which is why we work hard at getting the chemistry right and giving you objective advice to preserve and maximize the value in your business.

Known for tackling difficult challenges – KPMG's Advisory Services combines technical, business and market skills with an appetite for delivering workable solutions. And because we really care about our clients' success, you'll find that our relationship with you isn't a one-off but something that endures.

Based on our years of experience globally and locally in the Dutch Caribbean, we notice a recognizable structure in our clients' challenges. The challenges and issues our clients face typically fall into three main areas – Growth, Performance and Governance.

It is here that KPMG has positioned its expertise to work with you as you restructure and expand. Graphically we see the C-agenda like the circle on the left of this text.

All of the policy considerations or issues are on the KPMG C-level agenda in some shape or form, regardless of the size and nature of the organization in question. And any C-level official will acknowledge that growth, governance, and performance all need to be adequately and sufficiently considered in order to be successful and safeguard the company's profitability and continuity.





Valuation
Mergers & Acquisitions
Growth
Due Diligence
Financing
Information Technology
Equity
Joint Venture
Diversification
Corporate Finance
Major Capital Projects



Advisory Services – tackling your challenges

Growth – creating value

Most companies will experience growing pains as they take on their challenges and this is where KPMG works alongside clients to help them minimize risks and maximize returns, for example when:

- Entering new markets
- Growing from transactions
- Diminishing risk and enhancing opportunities from acquisition
- Squeezing enhanced value from disposals
- Seizing control and realizing value from post-acquisition
- Financing, refinancing and releasing capital value
- Value from major infrastructure projects and alternative assets
- Structure bid proposals
- Advice on financing, structuring and managing a major infrastructure project.

Performance – maximizing value

Efficiency is about much more than cost management. It's about driving value throughout the business; enhancing productivity, optimizing supply chain and procurement processes; maximizing technology resources; improving financial processes and creating a culture that is focused on enhancing the business. KPMG can help to rapidly reduce immediate costs; to develop sustainable plans that can turn around businesses. KPMG can help in diverse ways to maximize value, for example in:

- Efficiency and cost optimization
- Driving strategic changes throughout the business model
- Embedding a culture of cost management throughout the business
- Streamlining traditional financial and regulatory processes to reduce costs and free up time
- Effectively utilizing IT throughout the organization
- Recruiting Resources
- Maximizing efficiency in systems and controls within the technology, finance, treasury and HR functions
- Increasing capacity for high performance through supply chain and procurement enhancements, sourcing and shared services
- Rapid cost reduction
- Cash flow management
- Turnaround planning and implementation
- Financial Restructuring.

Governance - preserving value

Good governance is all about managing risks, establishing clear control systems and communicating the health of the organization to the capital markets. It is also about preventing risk, ensuring compliance with regulations and ultimately, gaining value from the compliance process. Yet compliance with legislation, regulations and codes of governance is often a heavy burden for organizations. Across jurisdictions, KPMG brings extensive expertise in global and local standards and industry specific regulations. We can help support companies with:

- International account standards such as IFRS
- Compliance with industry specific and government related regulations
- Optimizing organization risk
- Assess and manage enterprise-wide risk
- Put an appropriate controls framework in place
- Identify how the organization is best able to respond to risk and whether the right people, policies and procedures are in place
- Drive optimal efficiency and effectiveness from internal audit
- IT Security
- Corporate Governance Scan
- Integrity.

KPMG in the Dutch Caribbean and Suriname

In the challenging and dynamic marketplace we constantly navigate in, companies require a committed professional service provider who truly understands their business and delivers quality services consistently. For more than half a century, companies in the Dutch Caribbean and Suriname have relied on KPMG to provide sound and valuable business advice and help to manage their business risks.

Our practice

KPMG in the Dutch Caribbean and Suriname is one of the leading local providers of Audit, Tax & Legal Services and Advisory services. With a professional staff of over 190 employees, we serve our customers from our offices, which are situated on Aruba, Curaçao, St. Maarten, Bonaire and Suriname. As part of the International KPMG network, the Dutch Caribbean practice draws upon skills and expertise of the firm's professional staff throughout the world. Our success is based on focused industry knowledge and our focus on our people.

“We are deeply rooted in the Dutch Caribbean society. Moreover our staff reflects this ‘melting pot’, which is so characteristic for the Dutch Caribbean. Because of this, we understand the society, its specific cultures and business needs.”

Wide variety of cultures

The official language at KPMG Dutch Caribbean is English, but our staff collectively speaks over 10 different languages, and on average each member of our staff speaks at least 2 languages fluently. These languages range anywhere from German to Portuguese to Indian. This is due to diversity found within KPMG and in the Dutch Caribbean as a whole.

We are part of an international organization, but we are still deeply rooted in the Dutch Caribbean society. Moreover our staff reflects this “melting pot” or fusion, which is so characteristic for the Dutch Caribbean. Because of this, we understand the society, its specific cultures and feelings.

Community involvement

Our social commitment is given shape in the ‘KPMG Community Foundation’. The aim of this foundation is to organize social, scientific, educational and charitable activities, and will financially support activities organized by local entities that are actively involved in community, educational, social or charitable work.





Contact US

KPMG's Advisory Services is part of KPMG in the Dutch Caribbean and Suriname, one of the leading providers of Audit, Tax and Advisory services within the region.

Active from offices on Curaçao, Aruba, Bonaire, Sint Maarten and Suriname, our knowledgeable and industry focused professionals provide our clients with a wide array of services to help meet their business challenges.

For more information on KPMG's Advisory Services, please visit our Web site www.kpmg.an or contact one of the following professionals:

Curaçao

Emancipatie Boulevard 18
Willemstad
Tel. (599-9) 732-5100 or 732-KPMG
Fax (599-9) 737-5588

Bonaire

Kaya Gobernador N. Debrot 58
Kralendijk
Tel. (599) 717-6025
Fax (599) 717-6631

Henk de Zeeuw

Managing Director
dezeeuw.henk@kpmg.an

Patrick Newton

Managing Director
newton.patrick@kpmg.an

Raymond Begina

Managing Director
beginna.raymond@kpmg.an

Giovanni Quilotte

Director
quilotte.giovanni@kpmg.an

Jim van Luipen

Director
luipen.van.jim@kpmg.an

Joost van Beek

Director
vanbeek.joost@kpmg.an

St. Maarten

Van Goghstraat 4, Unit 1
Philipsburg
Tel. (599) 542-3672
Fax. (599) 542-4738

Henk de Zeeuw

Managing Director
dezeeuw.henk@kpmg.an

Aruba

Wayaca 31-D
Oranjestad
Tel. (297) 525-5764
Fax. (297) 583-9365

Suriname

Henck Arronstraat 16
Paramaribo
Tel. (597) 420 603
Fax. (597) 421 534

Patrick Newton

Managing Director
newton.patrick@kpmg.an

The information contained herein is of general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation. The KPMG logo and name are trademarks of affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

© 2010 KPMG Advisory Services B.V., a Netherlands Antilles limited liability company and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved. Printed in the Netherlands Antilles.