Implementing the value chain of the future
KPMG’s Operations Advisory Practice

Our mission
Our vision is to help member firms’ clients create breakthrough competitive advantage by designing and implementing the value chain of the future; one that is purpose built, globally integrated, demand driven, lean, agile, and resilient.
We help drive structural improvements that accelerate growth, lower costs, improve services, and reduce risks. We work with our clients throughout their transformation journey, delivering sustainable value from strategy through results.

Our practice
KPMG’s Operations Advisory practice has a global network comprised of over 900 seasoned operations specialists located in major geographic markets. These practitioners have deep, pragmatic knowledge in major operations discipline, allowing member firms to provide objective advice and compelling insights, and offer solutions with proven results to clients. We leverage industry leading practices with an eye on appropriate controls to help clients optimize their efficiency and manage risk.

Why KPMG?
COLLABORATIVE WORKING STYLE
from concept to realization of your future state vision

A FOCUS ON TOTAL VALUE DELIVERED
across operations

SUSTAINABILITY OF BENEFITS
through structural improvements and knowledge transfer

BREADTH OF SERVICES
across transformation, technology, tax, risk, and controls

GENUINE FUNCTION INSIGHTS
harnessed from practitioners’ experiences and our research findings

GLOBAL PRESENCE
via our network of professionals in over 150 countries

Our Global Center of Excellence
KPMG’s global Operations Center of Excellence acts as our hub of functional knowledge, thought leadership, and industry insights for our people and member firms’ clients around the world.

GLOBAL KNOWLEDGE
Consistent and efficient access to our global knowledge and community of practice

THOUGHT LEADERSHIP AND INSIGHTS
Research and points of view that drive new ways of thinking and problem solving

DELIVERY EXCELLENCE
Market-leading approaches built from real-world experience across industries and around the globe

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Leveraging a global network of practitioners and proprietary tools and methods, our innovative offerings are tailored to fulfill the Operations (COO/CSCO/CPO) agenda and drive sustainable impact.

KPMG member firms can help you to:

1. Operationalize corporate strategy
2. Transform supply chain for growth
3. Build after-sales growth engine
4. Pursue sustainable cost optimization
5. Manage end-to-end risk and compliance
6. Partake sustainable cost optimization
7. Deliver compliance requirements and manage end-to-end risk
8. Build flexible and resilient supply chains
9. Measure, monitor, and govern Operations performance
10. Deliver differentiated customer experience
11. Effectively collaborate with customers and channel partners
12. Profitably enter new markets or channels
13. Define after-sales parts and service strategy for dealer and customer channels
14. Deliver additional revenues and profits through growth and loyalty programs

How we do it
Through our broad-ranging suite of service offerings, member firms work with clients throughout their transformation journey from strategy through execution to results.
Driving value for clients

Led a P2P technology enablement program which included system design, configuration implementation, a change management program and process improvements with a building products manufacturer.

Developed a global cross-functional Procurement organization and category management framework with a power and utilities organization.

Supported the implementation of a global Procurement cost optimization program that resulted in US$45 million in benefits with a global agricultural machinery manufacturer.

Strengthened the strategic sourcing and contract management capabilities across several government agencies globally.

Improved spend analytics capability, contract management process and Procure-to-Pay cycle for a national public transport operator.

Executed a holistic supply chain optimization program that led to significant savings and benefits for a railway operator.

Conducted a procurement maturity assessment to support the integration of procurement functions as a result of a joint venture in the telecommunications industry.

Transformed the operations of a global procurement function that led to the achievement of at least 9.5% savings across all categories for a healthcare organization.
Executive Talks
Interviews with leaders from an impressive set of global firms discussing key challenges and trends in procurement and supply chain management.

Power of Procurement
A global procurement benchmarking survey, carried out in association with CPO Agenda which surveyed 550+ procurement leaders around the world.

Power of Procurement 2.0
An update to KPMG’s ground breaking Power of Procurement study, this instalment delves deeper into the areas of procurement: Value, Risk and Talent.

Pulse Surveys
An invaluable source for up-to-date information of Procurement issues and challenges, best practice and global benchmarks – providing real-world insights from our global professionals’ point of view.

High Impact Procurement Operating Models
Trends in procurement operating models across industries and their impact on procurement performance.

Demand Driven Supply Chains
Aligning planning, procurement, and replenishment processes to actual consumption and consumer demand.

FUTUREBUY: The Future of Procurement
Delivering procurement value in an increasingly complex world.

Spend Matters’ Top 50 Providers to Know in 2014, KPMG has demonstrated market leadership as one of the premier global advisors in the procurement space.

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By delivering tangible business results, we believe ‘operations excellence’ can drive not only cost savings that can be seen in the P&L, but improve business value, mitigate risks and create transparency across the value chain.