



cutting through complexity

FINANCE AND TREASURY MANAGEMENT

Treasury KIT

The KPMG solution for a fast deployment of SAP Treasury



Implementing SAP Treasury can be a complex task. To ensure a successful deployment we have developed the Treasury KIT. For a fixed price you can have SAP Treasury up and running in three months.

Your challenge

The main challenge our clients are facing is dealing with questions of what they really require in terms of functionalities and how the system should be set up. This highly correlates with both budget and timeline. We are therefore convinced that we truly add value when providing the insight and solution that addresses your challenges.

We have worked with many clients on their Treasury Management System (TMS) selection and implementation projects. And we have seen what is delivered by the vendors in terms of functionality and costs. We also have been involved in many discussions about SAP Treasury, whether it is the appropriate system or not for reasons of usability, functionality, cost and time for implementation.

Based on this in-depth experience our treasury and SAP professionals have developed a tool box that allows our clients to deploy SAP Treasury at

- a cost that is comparable to mid-tier systems
- in only three months
- at a fixed price and with
- built-in flexibility.

The rationale for developing KPMG's Treasury KIT

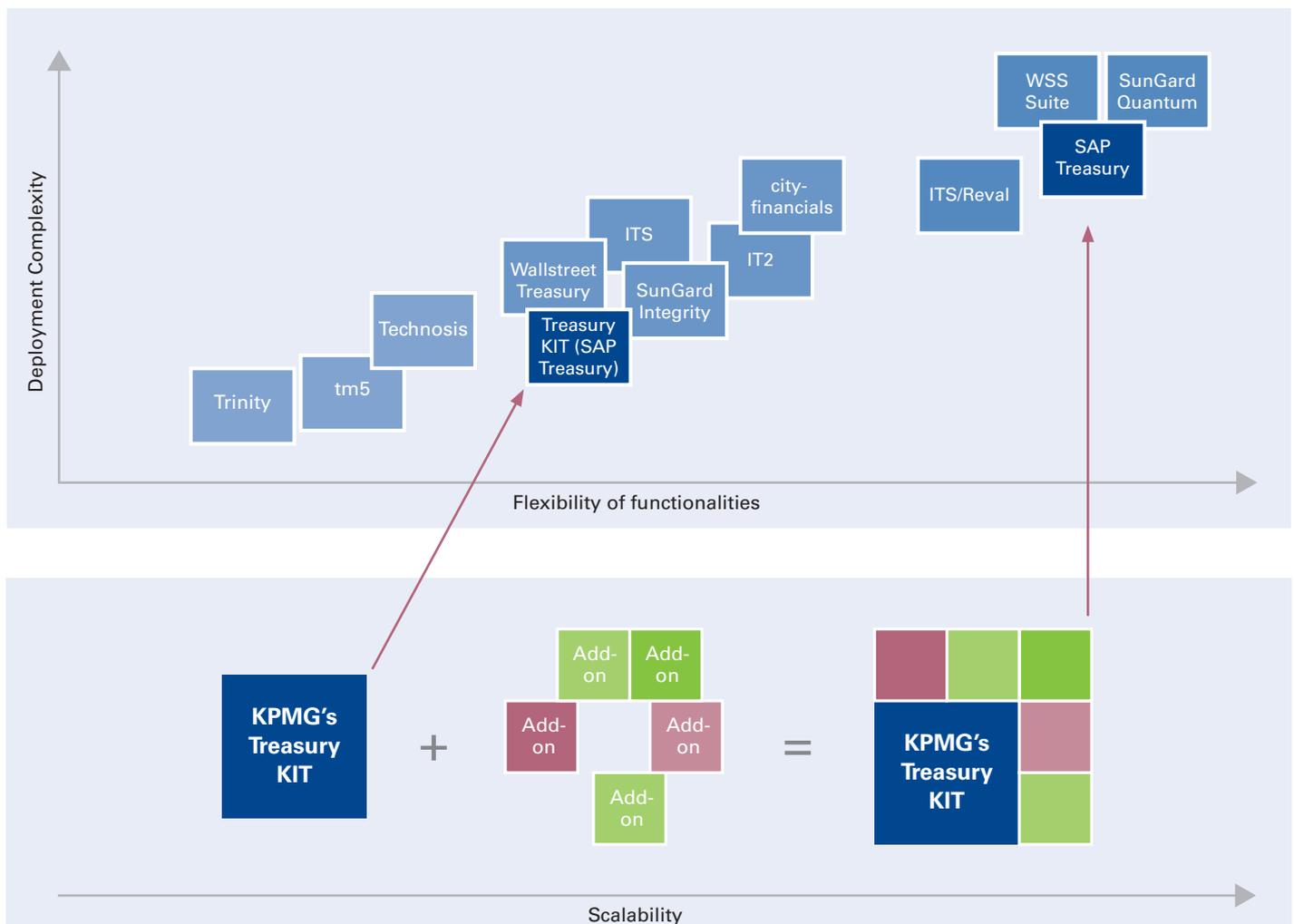
KPMG's Treasury KIT is based on the SAP Treasury applications, which are embedded in the SAP ERP landscape. Internally it is integrated into different SAP modules (e.g. SAP-FI) while external connections are provided for market data or cash forecasts/exposures from subsidiaries.

The solution contains all the functionalities required by any common treasury to run its operations. The basis is a sound general best practice setup that includes master data management, cash management to perform daily cash management work, a sufficient number of financial instrument types, an adequate risk management and true straight through processing including accounting and period end closing routines. Key functionalities include:

- Cash management (daily cash positioning, cash concentration, liquidity forecast)
- Market data management (foreign exchange rates, yield curves, interest rates, security prices)
- Transaction management – straight through processing along the life cycle of financial instruments

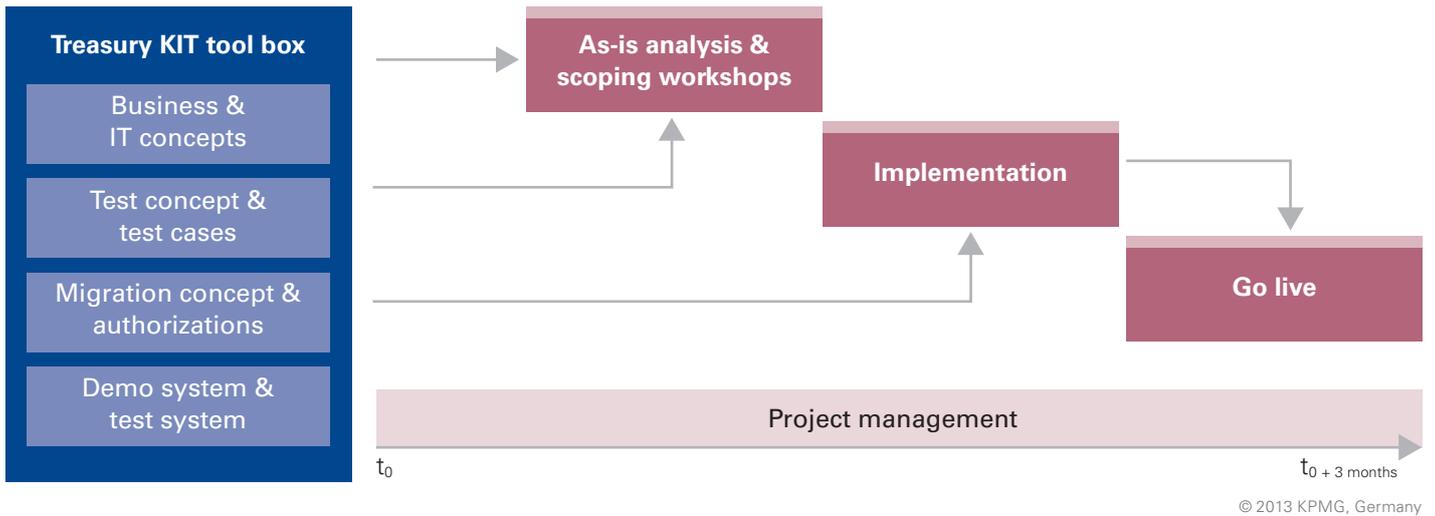
- Financial Instruments (money market: overnight, MM loans, deposit, facility; foreign exchange: spot, forward, FX swap; OTC derivatives: cap/floor, swap; securities: bond)
- Risk management & reporting (NPV calculation: reporting, valuation run; sensitivity analysis/key figures; calculation of bond prices; market data scenario & shift rules)
- Accounting (parallel accounting IFRS/HGB; valuation rules and book value calculation; amortisation; foreign exchange valuation; price valuation; transaction and position management for securities; automatic integration to SAP-FI; cancellation process with SAP-FI integration; interest accrued; valuation class transfer; treasury payment run)
- Master data management & bank clearing account structure

Full flexibility and scalability*



* Exemplary and not exhaustive list of systems. Positioning not to scale.

Proven approach for go live within three months



Approach

Our approach is designed to match the idea of a quick and standardized implementation. Our "Treasury KIT tool box" is the starting point. During an as-is analysis and the corresponding scoping workshops we validate the functional requirements and feed them back into our tool box in order to make adjustments as required. We then perform all the relevant customizing steps in your system and perform a functional test. Once the system has been tested and is ready for go live we provide training to the future users, support the migration and provide after go-live support if necessary.

This approach is accompanied by a strict project management and ensures meeting the tight timeline of only three months until the system is up and running.

Costs and deliverables

We are transparent. The fixed price for the Treasury KIT is EUR 150,000 net (without license costs) including travel expenses within Germany. No hidden costs. And if our clients need extra services or functionalities we put a fixed price tag on them once we have completed the scoping phase.

What do you get? The solution is designed to run a trouble-free project for our clients. This includes everything that is required to design, implement and test the system,

including training of the users plus a successful migration and go live.

Extras

Although KPMG's Treasury KIT provides robust and adequate system functionalities to run a treasury function, clients might have additional functional requirements. As KPMG's Treasury KIT is fully scalable, there is virtually no limitation to what type of functionalities might be added:

- Cash management, inhouse banking and payments
- Transaction management (additional financial instruments)
- Liquidity planning
- Risk management & reporting platform
- Extra accounting & hedge accounting
- Remote entities

A comprehensive list of additional functionalities is available on request.

Delivery Team

The team that delivers the solution consists of renowned SAP Treasury experts. Our colleagues have worked on the largest SAP implementation projects, are authors of SAP Treasury standard books or have developed and delivered SAP standard training courses.

Turnkey delivery: our deliverables

Documents		System	Support
Project plan	Test concept & test cases	Configured system ready for testing	Test support & QS
As-is analysis & recommendations	Training material	Interfaces for payments, accounting & between treasury modules	Migration support
Business & IT concepts incl. posting logic	System documentation	Training on the system	After go-live support

Your benefit

The benefits of KPMG's Treasury KIT solution are manifold. The fixed price for the blueprint, implementation and the short timeline are a robust foundation for any extension.

We believe that staying close to the standard setup and standard processes leads to lower total costs over the life-cycle of the system (release change friendly) and also to lower process costs.

In addition, we have designed the system in a way that allows for full scalability (adding or deleting entities, adding new functionalities and/or modules) without changing the system's setup. By the way: it also integrates neatly into the ERP System. And even if you intend to build a highly complex environment, KPMG's Treasury KIT solution is the perfect basis for further enhancements.

Our promise: On-time, on-budget, on-quality.

We strongly believe that keeping promises is the basis of all successful relationships! The fixed-price ensures we stay in budget and our approach allows us to complete on schedule.

Quality lasts! Our proposed system setup allows for easy and quick upgrades and functional enhancements as the customizing follows SAP Standard and best practice.

We at KPMG deliver high-quality! If for any reason our client is not satisfied we take any action necessary to meet our client's expectations – no exceptions.

For more information please visit:
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