



# KPMG Microsoft Deployment Quick Scan



## The Challenge

Resulting from organizations' increased dependence on their IT departments, adequate software management becomes very important. Organizations often underestimate the management, control and protection of their software and treat it as a 'nice-to-have'. The idea that Software Asset Management (SAM) is essential for good business practice is - today - far from being recognized. Yet, the adequate integration of SAM in business operations translates to effective avoidance of non-compliant software usage and can significantly cut both time and cost.

Microsoft licenses such as SQL Database licenses, MSDN licenses and Server Based Computing licenses, are known to be complex and require considerable expertise to license well. In some cases, quickly collecting insight on an organization's compliance position to its Microsoft Products is needed. KPMG now offers a Microsoft Deployment Quick Scan. This service will help organizations gain insights into their compliance position, receive support for their true-up and get advice on desired areas of improvement.

## KPMG approach

KPMG applies the software life cycle model. SAM covers all stages that software goes through in an organization.

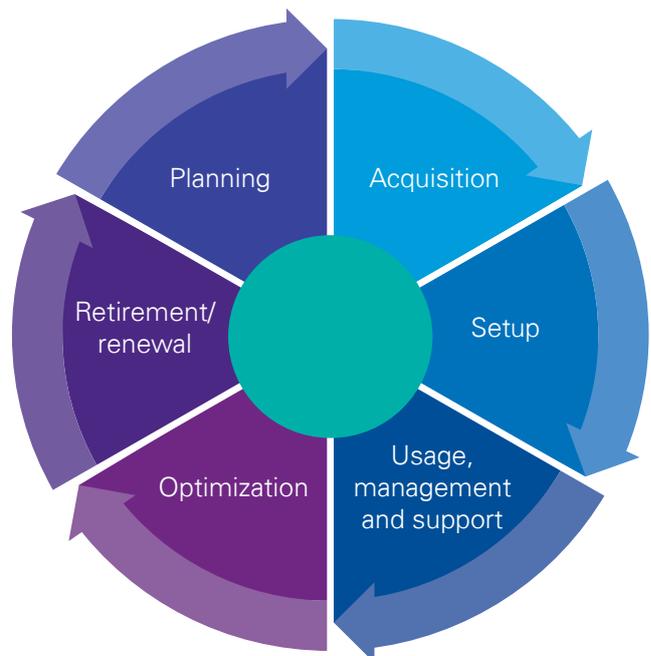
The software life cycle helps to ensure that the right software is made available at the right moment, to the right people and locations in the organization. Additionally, the software must comply with the desired quality standards and be sufficiently covered by licensing agreements.

The Microsoft Deployment Quick Scan can serve as a basis or as part of the SAM process within your organization.

The Quick Scan focusses on the following stages of the software life cycle model:

- Usage, management and support
- Optimization
- Retirement

### The 6 stages of the software life cycle:



**Planning:** A recurring assessment of the needs within the organization regarding the functionalities of your software.

**Acquisition:** Includes the procurement process of software, as well as contract and supplier management. The purchasing of software (and the related hardware) takes place centrally and is registered accordingly.

**Setup:** By means of an authorization process, the software is made available to the right people in the right locations.

**Usage, management and support:** Supervision is in place on the usage of software, with or without the use of tooling. Periodical reports are available on the usage of software which can be compared to the existing/available licencing agreements.

**Optimization:** Consists, amongst other factors, out of the synchronization of demand and supply within the organization. SAM processes are designed and implemented as efficiently as possible. The organization maintains the most optimal licensing structure possible.

**Retirement/renewal:** When possible, the existing licenses are reused within the organization. A retirement procedure is in place through which licenses can be withdrawn.

## How we can help

The Microsoft Deployment Quick Scan is an interactive scan that consists of the following steps:



### Licensing overview

In this step, the licensing overview is built based on existing procurement information and Microsoft's online portals.



### Architecture

Gain insights in the technical architecture and description of the usage models.



### Setup and assignment

In cooperation with system administrators, we will chart your network and identify installed and assigned products.



### Analysis

The information gathered in steps 1 to 3 will be analyzed by our experts.



### Evaluation of the first results

We present the first results and ask the management of your organization to validate the findings of the analysis.



### Report

Following the presentation and validation by your management, we will draw up a formal report in which the final results of the Quick Scan and the areas of improvement are described.



## Your benefits

The Microsoft Deployment Quick Scan provides you with a first indication of the licensing position of your organization's usage of Microsoft products and online services. Based on this information, you can decide on which areas to focus when investigating the identified compliance issues and where to enhance.

The advantages of having a good overview of your licensing requirements are numerous. This can be an improved understanding of your costs as a result of standardization or a reduction of unused technologies. Contract negotiations can be based on better defined decision parameters. The risk of improper use of technologies is reduced, while insights for taking strategic, tactical and operational decisions are enhanced. Furthermore, this scan can be used in performing the true-up of your organization's usage of Microsoft products and services with existing licensing agreements.

The Microsoft Deployment Quick Scan can be executed within a minimal time frame and offers you a solid foundation on which you can build your SAM.



## Contact us



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