



KPMG IBM Deployment Quick Scan



The Challenge

Resulting from organizations' increased dependence on their IT departments, adequate software management becomes very important. Organizations often underestimate the management, control and protection of their software and treat it as a 'nice-to-have'. The idea that Software Asset Management (SAM) is essential for good business practice is - today - far from being recognized. Yet, the adequate integration of SAM in business operations translates to effective avoidance of non-compliant software usage and can significantly cut both time and cost.

Software licensing agreements can be exploited in different ways. IBM software offers a wide range of various license metrics. More specifically, middleware software and virtualization issues (e.g. subcapacity eligibility) present numerous challenges. In order to manage these licenses effectively, knowledge and expertise is of utmost importance. This not only applies to the usage and management of the software itself, but also the knowledge of the applicable licensing conditions.

With our IBM Deployment Quick Scan, KPMG offers the opportunity to gain insights on your organization's compliance position with IBM products. Based on the Quick Scan, an overview of the global compliance position is created, risk areas are identified, and advice on the possible licensing optimizations is given.

KPMG approach

KPMG applies the software life cycle model. SAM covers all stages that software goes through in an organization.

The software life cycle helps to ensure that the right software is made available at the right moment, to the right people and locations in the organization. Additionally, the software must comply with the desired quality standards and be sufficiently covered by licensing agreements.

The IBM Deployment Quick Scan can serve as a basis or as part of the SAM process within your organization. The Quick Scan focusses on the following stages of the software life cycle model:

- Usage, management and support
- Optimization
- Retirement

The 6 stages of the software life cycle:



Planning: A recurring assessment of the needs within the organization regarding the functionalities of your software.

Acquisition: Includes the procurement process of software, as well as contract and supplier management. The purchasing of software (and the related hardware) takes place centrally and is registered accordingly.

Setup: By means of an authorization process, the software is made available to the right people in the right locations.

Usage, management and support: Supervision is in place on the usage of software, with or without the use of tooling. Periodical reports are available on the usage of software that can be compared to the existing/available licencing agreements.

Optimization: Consists, among other factors, of the synchronization of demand and supply within the organization. SAM processes are designed and implemented as efficiently as possible. The organization maintains the most optimal licensing structure possible.

Retirement/renewal: When possible, the existing licenses are reused within the organization. A retirement procedure is in place through which licenses can be withdrawn.

How we can help



Licensing overview

A license overview is created based on signed contracts, order (proof of usage) and subscription & support renewal documents and other available documentation.



Virtualization and Subcapacity

We will chart the virtualization environment and applicable conditions concerning subcapacity licensing – while taking the correct PA contract conditions into account. The new PA conditions are applicable for existing customers as of February 1st, 2018.



Setup and usage

In cooperation with system administrators, we will uncover all installed and assigned products.



Analysis

The information acquired in the previous steps will be analyzed by our experts.



Evaluation of the first results

We present the first results and ask management of your organization to validate the findings of the analysis.



Report

Following the presentation and validation by your management, a formal report is drawn up including the final results of the Quick Scan and the areas for improvement.



Your benefits

The IBM Deployment Quick Scan provides you with a first indication of the compliance position of both your server and endpoint IBM products (Distributed Software) and, if applicable, also of your organization's Mainframe software. Based on this information, you can decide on which areas to focus when investigating the identified compliance issues and where to enhance.

By having a good overview of the licensing position for your IBM products, you can prevent non-compliance issues with software licensing agreements, avoid costs and enable efficiency advantages and minimize the risks associated with the usage of software (e.g. security issues as a result of the usage of old or poorly managed software).

The KPMG IBM Deployment Quick Scan can be executed within a minimal time frame and offers you a solid foundation on which you can build your SAM.



Contact us



Jens Moerman
Senior Advisor
KPMG Advisory

T: +32 2 708 38 43
E: jensmoerman@kpmg.com

[kpmg.com/be](https://www.kpmg.com/be)